

The satellite exhibition of MEDICA

WT ZONE Leading the future of healthcare





10 Concurrent Forums

120 Speakers

1200 Forum Audiences



MFC 2024

Focus on innovation, covering the entire medical industry chain!



15,000 sqm Exhibition Space

320 Exhibitors

From **5** Countries & Regions

China | Germany Singapore | Canada Switzerland

www.medicalfair.cn

11,320 Visitors* From **25** Countries & Regions

Increase



Excellent Trade Fair Result for Exhibitors

85% were satisfied

82% would recommend



Excellent Trade Fair Result for Visitors

92% were satisfied 95% would recommend MFC



2024 Medical Fair China

21-23 August, 2024 Suzhou International Expo Center, China www.medicalfair.cn



Post Show Data Analysis

Space Total (sqm)	15,000 m²
Exhibitors Total	320
Visitors Total	11,320
Number of countries	5
Exhibitors by Industry	
Medical Consumables	37.08%
Raw Materials & Accessories	13.86%
Home & Wearable Medical Equipme	ent 13.10%
Medical Electronic Equipment	10.86%
IVD & POCT	9.36%
Rehabilitation Instrument & Equipm	nent 6.74 %
Minimally Invasive & Implantable	6.37%
Smart Medical	2.63%

Top 5 Countrise of Overseas Visitor**

Japan	14.2%
Thailand	12.8%
Indonesia	11.0%
Singapore	6.9%
India	4.4%

Visitor by Company Industry

Hospitals and Medical Institutions	26.67%
Medical Device Dealers & Retail Traders	22.5%
Medical Device R&D Institutions and Manufacturers	16.67%
Purchasers and Suppliers of Medical Equipment Rawmaterials, Components, Accessories, Software Products	9.17%
Online Health Platform	8.33%
Industrial Parks	6.67%
Government Agencies and Associations	3.33%
Investment Companies	3.21%
Universities and Research Institutions	1.78%
Others	1.67%

Pro	aucts	of In	itere	est to	visitors
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Medical Electronic Equipment	53.33%
Home & Wearable Equipment	34.17%
Medical Consumables	33.33%
IVD & POCT	17.5%
Rehabilitation Instrument & Equipment	17.5%
Smart Medical	16.67%
Raw Materials & Accessories	11 .67 %
Minimally Invasive & Implantable	10.83%

Visitor Job Function	
Purchasing	16.67%
Sales / Distributor / Trade / Import & Export	15.83%
Marketing / PR	12.5%
R&D	10%
Top Management (CEO, Chairman, President, GM etc.)	10%
Consultancy	9.17%
Manufacturing / Producing / Processing / Equipment	7.5%
Engineer / Technician	7.5%
HR / Admin / Finance	3.33%
Quality Control / Check	2.5%
Stock / Logistics / Transport	2.5%
Business Development	0.84%
Design / Creative	0.83%
Education / Training	0.83%

Visitor Company Sca	le
1-100 staff	65.83%
101-500 staff	25.83%
501-1000 staff	3.33%
1001-5000 staff	1.67%
5,001 staff or above	3.33%

Purposes of Visiting	
To acquire latest market trends / product information	74.17%
Purchase products	23.33%
To learn, exchange and network	22.5%
Sales/Distribution	1 6.67 %
To seek manufacture	15%
To seek upstream product suppliers	12.5%
Evaluate the prospects for future exhibiting	6.67%
To seek solutions to specific problems	5.83%
To attend conferences & seminars	5%
To know more about competing compan	ies 4.5 %
Others	2.5%

Visitor Decision-Making Powers	
Decisive	13.33%
Crucial	35.83%
Advisory	28.33%
No Participation	22.5%

Overall Assessment	
Exhibitor Satisfaction	85%
Exhibitor Recommendation	82%
Visitor Satisfaction	92 %
Visitor Recommendation	95%
Concurrent Forums Satisfaction	97%
Willing to Visit MFC 2025	90%

* Include REHACARE CHINA 2024 Visitors ** Basis: Overseas countries

