

# The satellite exhibition of MEDICA

WT ZONE Leading the future of healthcare





**10** Concurrent Forums

120 Speakers

**1200** Forum Audiences



## MFC 2024

Focus on innovation, covering the entire medical industry chain!



**15,000** sqm Exhibition Space

**320** Exhibitors

From **5** Countries & Regions

China | Germany Singapore | Canada Switzerland

www.medicalfair.cn

**11,320** Visitors\* From **25** Countries & Regions

Increase



Excellent Trade Fair Result for Exhibitors

**85%** were satisfied

82% would recommend



Excellent Trade Fair Result for Visitors

92% were satisfied 95% would recommend MFC



## 2024 Medical Fair China

21-23 August, 2024 Suzhou International Expo Center, China www.medicalfair.cn



# **Post Show Data Analysis**

Space Total (sqm)	15,000 m²
Exhibitors Total	320
Visitors Total	11,320
Number of countries	5
Exhibitors by Industry	
Medical Consumables	37.08%
Raw Materials & Accessories	13.86%
Home & Wearable Medical Equipme	ent 13.10%
Medical Electronic Equipment	10.86%
IVD & POCT	9.36%
Rehabilitation Instrument & Equipm	nent <b>6.74</b> %
Minimally Invasive & Implantable	6.37%
Smart Medical	2.63%

### Top 5 Countrise of Overseas Visitor\*\*

Japan	14.2%
Thailand	12.8%
Indonesia	11.0%
Singapore	6.9%
India	4.4%

#### Visitor by Company Industry

Hospitals and Medical Institutions	26.67%
Medical Device Dealers & Retail Traders	22.5%
Medical Device R&D Institutions and Manufacturers	16.67%
Purchasers and Suppliers of Medical Equipment Rawmaterials, Components, Accessories, Software Products	9.17%
Online Health Platform	8.33%
Industrial Parks	6.67%
Government Agencies and Associations	3.33%
Investment Companies	3.21%
Universities and Research Institutions	1.78%
Others	1.67%

Pro	aucts	of In	itere	est to	visitors
					F2 2/

Medical Electronic Equipment	53.33%
Home & Wearable Equipment	34.17%
Medical Consumables	33.33%
IVD & POCT	17.5%
Rehabilitation Instrument & Equipment	17.5%
Smart Medical	16.67%
Raw Materials & Accessories	11 <b>.67</b> %
Minimally Invasive & Implantable	10.83%

Visitor Job Function	
Purchasing	16.67%
Sales / Distributor / Trade / Import & Export	15.83%
Marketing / PR	12.5%
R&D	10%
Top Management (CEO, Chairman, President, GM etc.)	10%
Consultancy	9.17%
Manufacturing / Producing / Processing / Equipment	7.5%
Engineer / Technician	7.5%
HR / Admin / Finance	3.33%
Quality Control / Check	2.5%
Stock / Logistics / Transport	2.5%
Business Development	0.84%
Design / Creative	0.83%
Education / Training	0.83%

Visitor Company Sca	le
1-100 staff	65.83%
101-500 staff	25.83%
501-1000 staff	3.33%
1001-5000 staff	1.67%
5,001 staff or above	3.33%

Purposes of Visiting	
To acquire latest market trends / product information	74.17%
Purchase products	23.33%
To learn, exchange and network	22.5%
Sales/Distribution	1 <b>6.67</b> %
To seek manufacture	15%
To seek upstream product suppliers	12.5%
Evaluate the prospects for future exhibiting	6.67%
To seek solutions to specific problems	5.83%
To attend conferences & seminars	5%
To know more about competing compan	ies <b>4.5</b> %
Others	2.5%

Visitor Decision-Making Powers	
Decisive	13.33%
Crucial	35.83%
Advisory	28.33%
No Participation	22.5%

Overall Assessment	
Exhibitor Satisfaction	85%
Exhibitor Recommendation	82%
Visitor Satisfaction	<b>92</b> %
Visitor Recommendation	95%
Concurrent Forums Satisfaction	97%
Willing to Visit MFC 2025	90%

\* Include REHACARE CHINA 2024 Visitors \*\* Basis: Overseas countries

